



To support our growth and upcoming business, we are looking for a qualified and ambitious Sales Manager (m/f) for our sales department at the Lauffen aN site

SALES MANAGER (M/F)

Extricom Extrusion is part of the CPM Extrusion Group with locations in the US and China. We develop twin-screw extruders, RingExtruders, compounding systems and produce spare parts for twin-screw extruders.

Your function:

Analysis of national and international markets – You will get an own market dedicated which will be your responsibility.

You are responsible for the acquisition of new customers and the supporting of existing customers worldwide.

You will develop and maintain customer relations. Negotiation of new and current business deals will be a daily matter.

You will support customer requests and identify customer oriented solutions together with different internal departments.

You will work closely with colleagues worldwide.

Preparation of trade shows together with the marketing team and participation in trade fairs is important to us.

Your profile:

You have finished a degree (Master/Bachelor) in International Business or have another degree which is comparable.

You have a strong knowledge of English, knowledge of another language is a high asset. German is not a must.

You have several years of experience in a sales position and are looking for a new opportunity.

You can work under a higher stress level and love working with deadlines.

You have a strong knowledge of MS office 365 and especially with MS Excel.

You have strong communication and negotiating skills and will always try to pursue your goals.

You are hands-on, you have a commercial mindset and you are a strong multitasker.

Our offer:

We offer you an exciting and varied opportunity in an ambitious working environment and attractive compensation.

You can work with a high degree of personal responsibility and you can expect a future-proof position in an innovative company.

ARE YOU WHO WE ARE LOOKING FOR?

Do you want to be part of our team, do not hesitate and let us know why!

Contact our HR manager Evelien Lintermans via evelien.lintermans@cpm.net.